



# (SENIOR) SALES MANAGER

We are looking for an experienced (Senior) Sales Manager with strong sales skills and a deep understanding of processes necessary to support and scale a sales team. You will be joining our business during a stage of fast growth - with the opportunity to influence our future direction. You will be rewarded with high autonomy and a very competitive package. With six offices across Europe, we also provide you an international working environment.

Type: Full-time

Location: Starnberg (from summer 2018 Munich)

Tasks:

- Identify new business - primarily through outbound prospecting and email communication.
- Identify agency needs to determine if Nano's solutions would be a good fit.
- Implement sales plan.
- Set up constructed client network.
- Communicate and coordinate with international colleagues.
- Represent the company at conferences, fairs and networking events in Germany and abroad.

Requirements:

- Bachelor's degree at 2.1 or above.
- 3-5 years' experience of media agency sales, with great industry contacts.
- Excellent spoken and written English.
- Strong sales and communication skills.
- Positive approach, great commitment and team spirit.
- Agency negotiation skills a plus.
- Passion for people and technology.

Contact us! [jobs@nanointeractive.com](mailto:jobs@nanointeractive.com)

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 All information provided will be kept strictly confidential.

## ABOUT NANO INTERACTIVE

We are Europe's premier provider for Search Intent Targeting. Our proprietary technology enables advertisers to deliver their online marketing campaigns on the specific search behaviour of individual users. Our dedicated team consists of 60 people based in Starnberg, Hamburg, London, Paris, Belgrade and Warsaw. More information at [www.nanointeractive.com](http://www.nanointeractive.com)

