



# (SENIOR) ACCOUNT MANAGER

We are looking for a passionate (Senior) Account Manager to serve our international clients. If you are deeply rooted in the digital marketing industry, customer-focused and able to solve problems with ease don't waste a nanosecond, apply! You will be joining our business during a stage of fast growth. You will be rewarded with high autonomy and a very competitive package.

Type: Full-time or part-time

Location: London, Starnberg (from summer 2018 Munich) or Warsaw

Tasks:

- You are responsible for delivering the best possible campaign performance for our international clients together with the Ad Operations and Data Analytics team as well as proactive and professional communication with the clients/agencies.
- You collaborate closely with our Sales team regarding new business opportunities.
- Before campaign start, you are leading the communication with the client about campaign goals & setup. You are consulting the client about campaign possibilities.
- During the campaign, you are the single point of contact for the client with regards to reporting, requests and consulting. Additionally, you are managing your Ad Operations and Data Analyst colleagues regarding campaign optimisation.
- At the end of the campaign, you present detailed campaign results to the client and discuss further business opportunities. Additionally, you organise invoicing together with your Finance colleagues.

Requirements:

- Bachelor or equivalent degree
- At least 1 year (2 years for senior position) of professional experience in account management within the online marketing industry – preferably in display, mobile or video advertising
- Experience with RTB platforms, ad exchanges and programmatic business
- Strong communication, organisational, analytical and interpersonal skills
- High attention to detail and the ability to multi-task, meet deadlines and thrive in a fast-paced, deadline oriented environment
- Excellent spoken and written English and respective local language
- Passion for people and technology

Contact us!  
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 All information provided will be kept strictly confidential.

## ABOUT NANO INTERACTIVE

We are Europe's premier provider for Search Intent Targeting. Our proprietary technology enables advertisers to deliver their online marketing campaigns on the specific search behaviour of individual users. Our dedicated team consists of 60 people based in Starnberg, Hamburg, London, Paris, Belgrade and Warsaw. More information at [www.nanointeractive.com](http://www.nanointeractive.com)

